



Ohio Kentucky Indiana Boone Bracken Brown Butler Campbell Clermont Dearborn Franklin Gallatin Grant Hamilton Kenton Ohio Pendleton Warren

2005 Regional Growth Report

Summary

This report contains the results of an analysis of data from the Cincinnati USA Partnership's 2005 Capital Investment Survey. The analysis was performed by the Economics Center for Education & Research (Economics Center), a unit of the College of Business at the University of Cincinnati.

The first section describes how Cincinnati USA Growth Businesses are defined, presents the 2005 survey findings, and compares 2005's economic impact results with results from the 2004 report. The second section of the report presents the economic impact results of the capital investment survey by business type, state and county. The third section of the report explains the key assumptions used in this analysis.

A. Cincinnati USA Growth Businesses

The Cincinnati USA Partnership surveyed the businesses in the Cincinnati USA¹ region to determine total business investment in the region during 2005 and the new and retained jobs associated with this investment. The following analysis examines the results of businesses that added or retained jobs, added investment or added square footage in 2005. This group of 221 businesses is referred to as Cincinnati USA's Growth Businesses.

¹ Cincinnati USA, sometimes referred to as Greater Cincinnati, is the 15-county Metropolitan Statistical Area (MSA) designated by the Office of Management and Budget. (See Key Assumption 1 on p. 9.)

² The total economic impact of Cincinnati USA's Growth Businesses' investment includes the direct impact and the multiplier effects of the investment spending, and the direct impact and multiplier effects of the employee earnings whose jobs were created or retained due to the investments.

B. 2005 Survey Results

The Cincinnati USA Partnership identified 221 Cincinnati USA Growth Businesses that added or retained jobs, added investment or added square footage in 2005.

Health care investment, of which 90 percent came from hospitals, was the most significant factor in business investment during 2005 (43 percent of total investments), along with the office/service sector (25 percent) and the manufacturing sector (20 percent). Among counties, Hamilton, Butler, Campbell and Kenton all showed substantial increases in investment during 2005 compared with 2004.

In 2005, investment by Cincinnati USA's Growth Businesses totaled \$2.20 billion and directly accounted for 27,134 new and retained jobs. One job was either created or retained for every \$80,895 in investment spending by the Growth Businesses.

The total economic impact of 2005 capital investment by Cincinnati USA Growth Businesses is \$4.43 billion. Of this, \$1.28 billion will enter the homes of Cincinnati USA workers in the form of wages. The economic boost created by business investment and employment will support 39,597 jobs in the Cincinnati USA region.²

In 2005, 43 percent of total investment occurred in the health care industry (22 percent in 2004), 20 percent in the manufacturing industry (27 percent in 2004), 25 percent in the office/service industry (32 percent in 2004), 10 percent in the distribution industry (11 percent in 2004) and less than one percent in the hotel industry (4 percent in 2004). In addition, 1.4 percent of total investment occurred in research and development (4 percent in 2004).

According to the survey of Growth Businesses, a total of 10,089 new jobs resulted directly from investment and 17,045 jobs were retained. Of the total 27,134 jobs that were created or retained, 47 percent were in the office/service area, 22 percent were in manufacturing, 19 percent were in the health care industry, 10 percent were in distribution, 2 percent were in research and development and less than one percent was in hotels. These jobs paid \$1.06 billion in household earnings to Cincinnati USA workers.

Eighty percent of the new investment in 2005 originated from Ohio businesses, 18 percent was produced by Kentucky businesses and 2 percent came from Indiana businesses. The five counties with at least \$100 million of investment in 2005 were Hamilton County with \$785 million in new investment, Butler County with \$652 million, Warren County with \$257 million, Campbell County with \$165 million and Kenton County with \$150 million in new investment.

Of the \$2.20 billion total investment, 65 percent came from expanding businesses, 7 percent from new businesses and 12 percent from intraregional relocation, while 16 percent is speculative development.

As a result of the business investment and new jobs created by these businesses, local government revenues from sales, personal income and real property taxes are expected to increase by \$21.6 million and state government revenues by another \$22.3 million.

C. Investment and Employment Trends in Cincinnati USA

The total economic impact of 2005 capital investment in Cincinnati USA was \$4.43 billion. This was 41 percent greater than the \$3.14 billion capital investment impact of 2004. This reflects improvements in both regional and national economic conditions. The impact on jobs increased similarly, as total jobs increased to 25,312 from 23,183 in 2004. The economic impact of employee earnings increased to \$1.28 billion from \$901 million in 2004.

Overall, the level of investment from Cincinnati USA Growth Businesses increased by 62 percent between 2004 and 2005, from \$1.36 billion in 2004 to \$2.20 billion in 2005, bringing the investment level back to the pre-recession level seen in 1998 through 2000. **Figure 1** shows investment trends in Cincinnati USA over the 2000 to 2005 period.

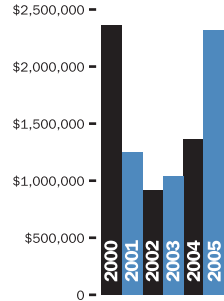


Figure 1: Cincinnati USA Growth Business Investment, 2000–2005

Four counties showed dramatic growth in their levels of business investment. Two Kentucky counties showed the greatest percentage increases: Business investment in Campbell County increased from \$13 million in 2004 to \$165 million in 2005, and investment in Kenton County went from \$12 million to \$150 million. Two Ohio counties showed the greatest dollar increases: Business investment in Hamilton County increased from \$522 million in 2004 to \$785 million in 2005, and investment in Butler County went from \$365 million to \$652 million.

The health care sector proved to be an important sector of the local economy, accounting for 41 percent of all investment by growth businesses in 2005. **Figure 2** shows trends in the levels of investment by business type in Cincinnati USA, from 2003 to 2005.

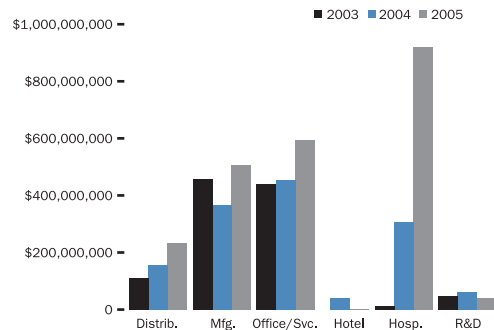


Figure 2: Levels of Investment by Business Type, 2003–2005

The amount of investment spending associated with a new or retained job was \$80,895 in 2005, an increase from recent years. **Figure 3** shows average annual investment per new and retained job from 2001 through 2005. This increase in investment is particularly notable given that it occurred in a period of rising interest rates.

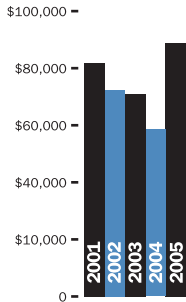


Figure 3: Average Annual Investment Spending for a New or Retained Job in Cincinnati USA's Growth Businesses, 2001-2005

In 2005, Growth Businesses created a total of 10,089 new jobs resulting directly from investment and retained 17,045 jobs. In 2004, Growth Businesses created a total of 9,186 new jobs resulting directly from investment and retained 13,997 jobs. Overall, jobs created and retained with 2005 capital investment were 17 percent above the 2004 level.

Of the total 10,089 new jobs linked with 2005 investment, 29 percent were in the health care industry (16 percent in 2004), 29 percent were in office/service (37 percent in 2004), 23 percent were in manufacturing (24 percent in 2004), and 18 percent were in distribution (18 percent in 2004). Less than one percent of new jobs were created in R&D facilities (7 percent in 2004), as well as in the hotel industry (1 percent in 2004). **Figure 4** displays these results.

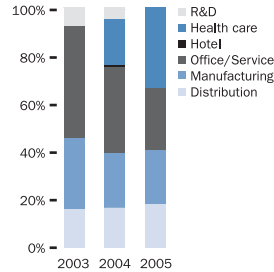


Figure 4: Comparison of New Jobs by Business Type, 2003-2005

In the distribution of retained jobs linked to 2005 investment (not pictured,) 58 percent were in office/service industries, 21 percent in manufacturing, 13 percent in health care, 5 percent in distribution and 3 percent in R&D.

D. Fiscal Impacts of Cincinnati USA Growth Businesses

For the first time, this analysis includes estimates of the fiscal impacts. Hamilton and Butler County jurisdictions will derive the largest shares of local tax revenues. Total state government revenues (\$21.6 million) will be roughly equal to the local total of \$22.3 million. **Figure 5** shows these revenues.

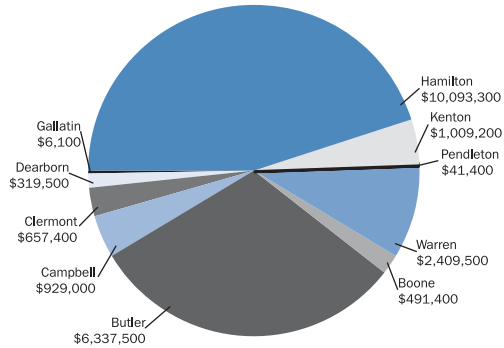


Figure 5: Annual Local Tax Revenues, 2005

Analysis by Business Type

Table 1: Capital and Construction Investment by Business Type, 2005

	Total Investment	Construction Investment	Non-construction Investment	Local Investment
Distribution	\$226,869,380	\$90,747,752	\$136,121,628	\$145,196,403
Manufacturing	\$446,359,760	\$178,543,904	\$267,815,856	\$285,670,246
Office/Service	\$543,976,520	\$217,590,608	\$326,385,912	\$348,144,973
Hotel	\$4,000,000	\$1,600,000	\$2,400,000	\$2,560,000
Health care	\$942,557,000	\$377,022,800	\$565,534,200	\$603,236,480
R&D	\$31,252,481	\$12,500,992	\$18,751,489	\$20,001,588
Other	N/A	N/A	N/A	N/A
Total	\$2,195,015,141	\$878,006,056	\$1,317,009,085	\$1,404,809,690

Table 2: Economic Impact of Investment by Business Type, 2005

	Business Sales	Household Earnings	Jobs
Distribution	\$316,551,449	\$92,978,675	2,711
Manufacturing	\$622,806,960	\$182,933,188	5,334
Office	\$759,011,884	\$222,939,808	6,501
Hotel	\$5,581,211	\$1,639,334	48
Health care	\$1,315,152,287	\$386,291,446	11,265
R&D	\$43,606,670	\$12,808,314	373
Other	N/A	N/A	N/A
Total	\$3,062,710,460	\$989,590,766	26,234

Table 3: Employment and Earnings by Business Type, 2005

	New Jobs	Retained Jobs	Total Jobs	Total Earnings
Distribution	1,879	812	2,691	\$95,024,268
Manufacturing	2,308	3,629	5,937	\$291,164,474
Office	2,935	9,824	12,759	\$473,654,712
Hotel	25	N/A	25	\$283,296
Health care	2,912	2,240	5,152	\$175,480,658
R&D	30	540	570	\$25,126,283
Other	N/A	N/A	N/A	N/A
Total	10,089	17,045	27,134	\$1,060,733,690

Table 4: Economic Impact of Employment and Earnings by Business Type, 2005

	Business Sales	Household Earnings	Jobs
Distribution	\$122,448,272	\$33,800,132	1,197
Manufacturing	\$375,194,541	\$103,567,203	3,668
Office	\$610,351,461	\$168,478,981	5,967
Hotel	\$365,056	\$100,768	4
Health care	\$226,124,376	\$62,418,470	2,211
R&D	\$32,377,728	\$8,937,419	317
Other	N/A	N/A	N/A
Total	\$1,366,861,433	\$377,302,974	13,363

Table 5: Total Economic Impact by Business Type, 2005

	Business Sales	Household Earnings	Jobs
Distribution	\$438,999,720	\$126,778,807	3,908
Manufacturing	\$998,001,500	\$286,500,392	9,002
Office	\$1,369,363,346	\$391,418,789	12,468
Hotel	\$5,946,266	\$1,740,103	51
Health care	\$1,541,276,663	\$448,709,916	13,476
R&D	\$75,984,398	\$21,745,733	690
Other	N/A	N/A	N/A
Total	\$4,429,571,893	\$1,276,893,739	39,597

Table 6: Capital and Construction Investment by State, 2005

	Total Investment	Construction Investment	Non-construction Investment	Local Investment
Indiana	\$38,700,000	\$15,480,000	\$23,220,000	\$24,768,000
Kentucky	\$390,566,021	\$156,226,408	\$234,339,613	\$249,962,253
Ohio	\$1,765,749,120	\$706,299,648	\$1,059,449,472	\$1,130,079,437
Total	\$2,195,015,141	\$878,006,056	\$1,317,009,085	\$1,404,809,690

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Analysis by State and County

Table 7: Economic Impact of Investment by State, 2005

	Business Sales	Household Earnings	Jobs
Indiana	\$53,998,213	\$15,860,557	453
Kentucky	\$544,957,807	\$160,067,044	5,092
Ohio	\$2,463,754,440	\$723,663,164	20,689
Total	\$3,062,710,460	\$899,590,766	26,234

Table 8: Employment and Earnings by State, 2005

	New Jobs	Retained Jobs	Total Jobs	Total Earnings
Indiana	68	525	593	\$26,270,148
Kentucky	1,766	5,316	7,082	\$256,202,352
Ohio	8,255	11,204	19,459	\$778,261,190
Total	10,089	17,405	27,134	\$1,060,733,690

Table 9: Economic Impact of Employment and Earnings by State, 2005

	Business Sales	Household Earnings	Jobs
Indiana	\$33,851,713	\$9,344,292	331
Kentucky	\$330,142,350	\$91,131,177	3,228
Ohio	\$1,002,867,370	\$276,827,505	9,804
Total	\$1,366,861,433	\$377,302,974	13,363

Table 10: Total Economic Impact by State, 2005

	Business Sales	Household Earnings	Jobs
Indiana	\$87,849,926	\$25,204,849	784
Kentucky	\$875,100,158	\$251,198,221	8,319
Ohio	\$3,466,621,810	\$1,000,490,670	30,494
Total	\$4,429,571,893	\$1,276,893,739	39,597

Table 11: Projected Annual State Tax Revenue Resulting from Growth Businesses, 2005

	State Sales Tax	State Income Tax	Total State Tax Revenue
Indiana	\$61,200	\$86,700	\$147,900
Kentucky	\$1,492,600	\$3,109,500	\$4,602,100
Ohio	\$7,119,600	\$9,708,600	\$16,828,200
Total	\$8,673,400	\$12,904,800	\$21,578,200

Table 12: Capital and Construction Investment by County, 2005

	Total Investment	Construction Investment	Non-construction Investment	Local Investment
Boone	\$65,483,021	\$26,193,208	\$39,289,813	\$41,909,133
Butler	\$651,762,890	\$260,705,156	\$391,057,734	\$417,128,250
Campbell	\$164,584,000	\$65,833,600	\$98,750,400	\$105,333,760
Clermont	\$71,972,760	\$28,789,104	\$43,183,656	\$46,062,566
Dearborn	\$38,700,000	\$15,480,000	\$23,220,000	\$24,768,000
Gallatin	\$1,000,000	\$400,000	\$600,000	\$640,000
Hamilton	\$784,818,070	\$313,927,228	\$470,890,842	\$502,283,565
Kenton	\$150,499,000	\$60,199,600	\$90,299,400	\$96,319,360
Pendleton	\$9,000,000	\$3,600,000	\$5,400,000	\$5,760,000
Warren	\$257,195,400	\$102,878,160	\$154,317,240	\$164,605,056
Total	\$2,195,015,141	\$878,006,056	\$1,317,009,085	\$1,404,809,690

Table 13: Economic Impact of Investment by County, 2005

	Business Sales	Household Earnings	Jobs
Boone	\$91,368,633	\$26,837,137	767
Butler	\$909,405,493	\$267,114,275	7,637
Campbell	\$229,644,493	\$67,452,039	2,441
Clermont	\$100,423,783	\$29,496,849	843
Dearborn	\$53,998,213	\$15,860,557	453
Gallatin	\$1,395,303	\$409,834	15
Hamilton	\$1,095,058,739	\$321,644,746	9,196
Kenton	\$209,991,655	\$61,679,534	1,763
Pendleton	\$12,557,724	\$3,688,502	105
Warren	\$358,865,425	\$105,407,294	3,014
Total	\$3,062,710,460	\$899,590,766	26,234

Note: The other MSA counties that did not report any projects to the Cincinnati USA Partnership were: Brown County in Ohio, Bracken and Grant Counties in Kentucky, and Franklin and Ohio Counties in Indiana.

Analysis by County

Table 14: Employment and Earnings by County, 2005

	New Jobs	Retained Jobs	Total Jobs	Total Earnings
Boone	740	1,001	1,741	\$69,371,424
Butler	3,144	1,322	4,466	\$165,002,180
Campbell	335	190	525	\$18,867,891
Clermont	463	1,293	1,756	\$71,619,491
Dearborn	68	525	593	\$26,270,148
Gallatin	10	N/A	10	\$841,944
Hamilton	3,457	4,539	7,996	\$346,567,594
Kenton	479	3,820	4,299	\$152,252,358
Pendleton	202	305	507	\$14,868,735
Warren	1,191	4,050	5,241	\$195,071,925
Total	10,089	17,045	27,134	\$1,060,733,690

Table 15: Economic Impact of Employment and Earnings by County, 2005

	Business Sales	Household Earnings	Jobs
Boone	\$89,392,017	\$24,675,416	874
Butler	\$212,621,809	\$58,691,275	2,079
Campbell	\$24,313,164	\$6,711,309	238
Clermont	\$92,288,876	\$25,475,053	902
Dearborn	\$33,851,713	\$9,344,292	331
Gallatin	\$1,084,929	\$299,479	11
Hamilton	\$446,587,002	\$123,274,093	4,366
Kenton	\$196,192,388	\$54,156,164	1,918
Pendleton	\$19,159,852	\$5,288,809	187
Warren	\$251,369,682	\$69,387,084	2,457
Total	\$1,366,861,433	\$377,302,974	13,363

Table 16: Total Economic Impact by County, 2005

	Business Sales	Household Earnings	Jobs
Boone	\$180,760,650	\$51,512,552	1,641
Butler	\$1,122,028,302	\$325,805,550	9,715
Campbell	\$253,957,657	\$74,163,348	2,678
Clermont	\$192,712,659	\$54,971,902	1,746
Dearborn	\$87,849,926	\$25,204,849	784
Gallatin	\$2,480,232	\$709,313	25
Hamilton	\$1,541,645,741	\$444,918,840	13,562
Kenton	\$406,184,043	\$115,835,697	3,681
Pendleton	\$31,717,576	\$8,977,311	293
Warren	\$610,235,108	\$174,794,378	5,471
Total	\$4,429,571,893	\$1,276,893,739	39,597

Table 17: Projected Annual Local Tax Revenue Resulting from Growth Businesses, 2005

	County Sales Tax	Local Earnings Tax	Local Real Property Tax	Total Local Tax Revenue
Boone	N/A	\$246,000	\$245,400	\$491,400
Butler	\$462,800	\$1,052,800	\$4,821,900	\$6,337,500
Campbell	N/A	\$157,100	\$771,900	\$929,000
Clermont	\$72,500	\$16,300	\$568,600	\$657,400
Dearborn	N/A	\$15,300	\$304,200	\$319,500
Gallatin	N/A	\$1,900	\$4,200	\$6,100
Hamilton	\$569,300	\$2,134,000	\$7,389,100	\$10,093,000
Kenton	N/A	\$262,200	\$747,000	\$1,009,200
Pendleton	N/A	N/A	\$41,400	\$41,400
Warren	\$189,900	\$294,400	\$1,925,200	\$2,409,500
Total	\$1,294,500	\$4,180,900	\$16,818,900	\$22,294,300

Growth Companies

Table 18: New Jobs, Retained Jobs and Investment by Firm, 2005

Boone Company	New Jobs	Jobs Retained	Investment
AGC Automotive	0	0	\$0
Alternative Plastics	50	0	\$4,500,000
Amazon	130	0	\$5,059,540
ArvinMeritor Inc.	65	0	\$1,700,000
Boccard Food/Pharma	6	0	\$450,000
Dayton Freight Lines Inc.	0	75	\$750,000
Eagle Manufacturing Co.	35	236	\$14,000,000
ETS	0	0	\$3,200,000
Frito Lay Distribution Center	0	0	\$3,000,000
Gap Inc.	10	190	\$1,950,000
Health Alliance of Greater Cincinnati	70	0	\$7,000,000
Hitachi Transport System	11	0	\$1,000,000
Mazak National Technology Center	15	500	\$3,202,481
Pomeroy IT Solutions	213	0	\$1,802,000
Trinity Aviation	0	0	\$1,369,000
Werner Co.	50	0	\$7,000,000
ZF Group	85	0	\$9,500,000

Butler Company	New Jobs	Jobs Retained	Investment
A & E DiePro Corp.	0	0	\$170,000
ABC Concrete	0	0	\$204,000
AirGas Inc.	6	0	\$5,400,000
Akers Packaging Warehouse	0	0	\$330,000
Amylin Pharmaceuticals Inc.	52	0	\$70,000,000
Associated Materials	15	0	\$100,000
Benedict Enterprises	10	0	\$1,050,000
BGR Inc.	0	0	\$1,641,600
Butler County Imaging	43	0	\$10,200,000
Byron Products	15	0	\$2,400,000
Carington Health Systems	0	0	\$150,000
Century Mold Co.	75	0	\$7,500,000
Cincinnati Children's Hosp. Medical Ctr.	400	0	\$90,000,000
Cintas Corp.	55	0	\$3,000,000
Contech Construction Products Inc.	50	130	\$0
Cornerstone Consolidated Services	100	0	\$1,920,000
Cornerstone Construction	50	0	\$3,600,000
Dawes Transport Inc.	9	27	\$1,664,000
Dell Inc.	400	0	\$0
Drury Inn	25	0	\$4,000,000
Duke Realty Corp./World Park	0	0	\$20,250,000
Enable Medical Corporation/Atricare	0	0	\$1,088,000
Ferguson Metals Inc.	15	70	\$1,400,000
First Highland Management & Devel.	0	0	\$10,000,000
Flavor Systems Intl. Inc.	6	33	\$2,279,000
Floorcraft Floor Coverings Inc.	5	0	\$750,000
Gaiam	0	0	\$4,410,000
Grainger	31	0	\$1,900,110
Hannah Paper	11	0	\$4,862,000
Harmon Inc.	41	0	\$11,700,000
Health Alliance of Greater Cincinnati	825	0	\$200,000,000
Industrial Developments Intl./Union Centre	0	0	\$25,005,000
Inter-Tel Technologies Inc.	0	0	\$0

Butler Company	New Jobs	Jobs Retained	Investment
Johnstone Supply	35	0	\$1,000,000
Kaivac Inc.	25	29	\$510,000
Kao Brands Co.	0	38	\$30,000,000
Kemba Credit Union Inc.	75	0	\$5,800,000
Ket-Moy Printing Inc.	0	0	\$1,000,000
Kin Products Inc.	50	0	\$9,368,000
Littlejohn	2	0	\$272,500
Moore Ingredients	0	0	\$140,160
Mt. Pleasant Retirement Village	37	0	\$3,500,000
NuWaves	25	0	\$0
Ohio Bancorp/Beckett Towne Center	0	0	\$4,600,000
Pacific Mfg.	28	0	\$7,480,000
Pole Zero Corp.	130	0	\$5,400,000
Precision Packaging & Service Inc.	158	0	\$10,150,000
Process Pump & Seal	20	0	\$1,020,000
Qualiturn	0	30	\$1,000,000
Quality Gold Inc.	30	115	\$600,000
Quick Pak Inc.	60	0	\$6,144,000
Rite Track Equipment Services Inc.	30	0	\$6,500,000
Rolled Alloys Inc.	0	0	\$1,080,000
SanMar Corp.	150	200	\$25,000,000
Scholastic Book Fairs	0	100	\$3,699,570
Shepherd Color Co.	0	0	\$3,773,000
Sibcy Cline	45	95	\$3,000,000
SPS Packaging	0	75	\$10,322,400
Star Pressure Cleaning	0	0	\$1,134,000
Vora Technology Park	0	0	\$15,000,000
Walgreens	0	380	\$7,050,000
Welch's	5	0	\$245,550

Campbell Company	New Jobs	Jobs Retained	Investment
Capital Investment/Harbor Greene	0	0	\$30,000,000
Humana Inc.	220	0	\$1,534,000
Lafarge Gypsum	100	150	\$120,000,000
Xanodyne Pharmacal Inc.	15	40	\$13,050,000

Clermont Company	New Jobs	Jobs Retained	Investment
American Micro Products Inc.	70	170	\$3,600,000
Auto Temp Inc.	20	95	\$5,400,000
Burd Brothers Inc.	25	32	\$5,460,000
Dexcute Tools	9	7	\$1,000,000
Falcon Fabricators Inc.	8	32	\$2,148,760
Gordon Bernard Co.	0	0	\$650,000
Grace Plastics	7	11	\$1,000,000
Gutter Toppers Ltd.	5	21	\$1,600,000
Hueber Brothers	25	55	\$2,300,000
Mercy Hospital Clermont	130	0	\$18,000,000
The Midland Co.	150	839	\$29,000,000
My Toy Box	0	0	\$720,000
Odom Industries Inc.	0	31	\$344,000
Pro Mach Inc.	14	0	\$750,000

Note: Investment and new jobs numbers in *italic* are estimates provided by the Economics Center using investment, employment and square footage data from similar projects.

Growth Companies

Dearborn Company	New	Jobs	Investment
	Jobs	Retained	
Dearborn County Hospital	43	0	\$35,000,000
Pernod Ricard	25	500	\$2,500,000
Southeastern Beverages Inc.	0	25	\$1,200,000

Gallatin Company	New	Jobs	Investment
	Jobs	Retained	
R & B Inc.	10	0	\$1,000,000

Hamilton Company	New	Jobs	Investment
	Jobs	Retained	
A Briggs Passport & Visa Expeditors	25	0	\$225,000
ADCM Inc. & K4 Architects	20	0	\$900,500
Al Neyer Inc.	0	0	\$9,000,000
Amano-Time and Parking Sol. of Cinti.	50	47	\$3,900,000
Amantea Nonwoven	33	0	\$21,000,000
Applied Mechanical Systems Inc.	0	85	\$360,000
ARCO National Construction	3	0	\$0
Beacon Orthopaedics & Sports Medicine	70	0	\$15,000,000
Bethesda North Hospital	400	0	\$150,000,000
Bridge Worldwide	50	0	\$0
CardioQuickSys	20	0	\$2,309,000
Catholic Health Partners	32	0	\$3,000,000
CD Development/Omni Pointe at Blue Ash	0	0	\$124,500,000
Chiquita Brands Intl. Inc.	0	330	\$0
Christ Hosp. Lindner Heart Failure Trtmt. Ctr.	30	0	\$5,000,000
Cincinnati Bell Inc.	0	700	\$5,000,000
Cincinnati Bulk Terminals	0	0	\$1,729,500
Cincinnati Eye Institute	0	240	\$20,000,000
Coca-Cola Enterprises Inc.	150	0	\$8,250,000
Consolidated Business Center	150	0	\$7,950,000
Duke Realty/Landings of Blue Ash	0	0	\$81,000,000
Duke Realty & Vandercar Holdings	0	0	\$30,000,000
dunnhumby USA LLC	100	106	\$7,500,000
Easy Way Leisure	53	144	\$1,350,000
Ferguson Enterprises	0	0	\$1,344,000
First Financial Bancorp	40	0	\$3,750,000
Fosdick & Hilmer Inc.	0	50	\$0
Frederick's Landscaping Inc.	5	0	\$675,000
Funtown Playgrounds	8	0	\$0
Gilbane Building Co.	0	0	\$0
GMP Welding & Fabrication Inc.	2	14	\$2,115,000
Grant Thornton LLP	30	100	\$3,750,000
Greg G. Wright & Sons	0	0	\$4,760,000
Haverstick Consulting	9	34	\$900,000
Hillman Group (Springfield Twp)	0	0	\$1,500,000
Hillman Group (Forest Park)	10	0	\$3,000,000
Humana Inc.	330	0	\$0
Integrity Building Group	0	0	\$450,000
Interbrand	0	70	\$0
Interstate Equipment	9	0	\$2,165,000
Jim Carver & Sons Home Improvement Inc.	4	7	\$624,000
Jones the Florist	0	0	\$2,000,000
Kao Brands Co.	0	0	\$500,000
Keebler Co.	27	435	\$16,250,000

Hamilton Company	New	Jobs	Investment
	Jobs	Retained	
Kirk & Blum Manufacturing Co.	40	178	\$1,100,000
Landor Associates	0	0	\$1,500,000
Lanxess Corp.	0	0	\$2,435,000
LPK Inc.	100	0	\$3,000,000
Mayfield Clinic Spine Institute	25	0	\$11,000,000
Mercer Health & Benefits	20	110	\$0
Monster Inc.	0	100	\$4,000,000
Multi-Color Corp.	0	40	\$0
MVD Communications LLC	0	60	\$2,500,000
National Millwork Inc.	3	0	\$0
Nolte Precise Manufacturing Inc.	6	46	\$1,316,000
Northlich Inc.	30	95	\$1,000,000
Nu-Blend Paints Inc.	0	0	\$720,000
Ohio Hydraulics Inc.	0	0	\$500,000
Ohio Valley Beer & Wine Co.	60	0	\$7,100,000
Prestige Audio Visual	0	27	\$0
ProSource	16	111	\$100,000
Pure Romance	20	0	\$1,500,000
R.L. Torbeck Industries	11	0	\$375,000
RSG	10	0	\$1,455,000
S & S Healthcare	11	65	\$1,587,970
Samuel Adams Brewery Co. Ltd.	10	100	\$6,700,000
Sara Lee Corp.	50	0	\$0
Schoolhouse Outfitters	53	0	\$373,000
Shaughnessy Knief Hawe	30	0	\$2,533,000
Shoptech Software	0	50	\$476,100
Siemens Energy & Automation Inc.	0	337	\$30,000,000
SigmaTEK Corporation	10	31	\$450,000
Summit Behavioral Healthcare	230	0	\$35,000,000
Sun Chemical Corp. (2 projects)	303	390	\$12,000,000
Superior Image LLC	5	0	\$80,000
The Metalworking Group	10	82	\$1,360,000
TriHealth Inc. (Green Township)	400	0	\$90,000,000
Triplefin	25	0	\$1,000,000
TSS Technologies Inc.	142	0	\$2,500,000
Verst Group Logistics, Inc.	110	0	\$11,520,000
WESCO	0	0	\$2,500,000
Wolf Medical Enterprises	5	0	\$180,000
Wornick Co.	0	60	\$0
Xtek Inc.	10	295	\$1,000,000
Zwanenberg Food Group (USA) Inc.	52	0	\$4,200,000

Kenton Company	New	Jobs	Investment
	Jobs	Retained	
AGI	0	0	\$1,200,000
Centre View Surgicare LLC	40	0	\$20,000,000
Cincinnati USA Regional Tourism Network	4	0	\$300,000
Fidelity Investments	355	3800	\$120,550,000
Ken Api	0	0	\$749,000
National City Bank	10	0	\$600,000
Tier 1 Performance Solutions	20	20	\$0
Tri State Gastroenterology	50	0	\$7,100,000

Growth Companies

Pendleton Company	New	Jobs	Investment
	Jobs	Retained	
Dana Corp.	202	305	\$9,000,000

Warren Company	New	Jobs	Investment
	Jobs	Retained	
Addison McKee	150	0	\$4,000,000
Advanced Engineering Solutions Inc.	20	30	\$500,000
Aero Fulfillment Services	0	0	\$1,000,000
ARI Metal Products	5	0	\$0
C.M. Paula Co.	42	0	\$0
Central Light	36	0	\$3,600,000
Cintas Corp.	0	0	\$1,530,000
Corwin M. Nixon Medical Center	12	0	\$5,000,000
Domin-8	35	0	\$0
Federated (FACS)	300	2000	\$0
Harvest Info	50	0	\$0
Hi-Tek Manufacturing Inc.	9	0	\$37,000
Home Builders Assn. of Greater Cincinnati	0	0	\$1,500,000

Warren Company	New	Jobs	Investment
	Jobs	Retained	
Intelligrated Systems	21	0	\$0
International Paper	40	0	\$0
Kadant Black Clawson Inc.	7	0	\$0
Ken Api	0	20	\$200,000
Lindner Center of HOPE	70	0	\$20,000,000
Luxtottica Retail	300	0	\$18,800,000
Middletown Regional Health System	0	2000	\$195,000,000
Portion Pac Inc.	13	0	\$0
Pump Pro's Inc.	54	0	\$0
Siemens Business Services	0	0	\$3,848,400
Sleepcare Diagnostics	2	0	\$1,600,000
Spear	15	0	\$0
Springboro Testing Center	10	0	\$580,000

TOTAL NEW JOBS	10,089
TOTAL JOBS RETAINED	17,045
TOTAL INVESTMENT	\$2,195,015,141

Key Assumptions

The Economics Center used the following assumptions to determine the economic impact of Cincinnati USA's investment spending:

- Cincinnati USA, sometimes referred to as Greater Cincinnati, is the 15-county Metropolitan Statistical Area (MSA) designated by the Office of Management and Budget, which includes the following counties: Butler, Brown, Clermont, Hamilton and Warren Counties in Ohio; Boone, Bracken, Campbell, Gallatin, Grant, Kenton and Pendleton counties in Kentucky; and Dearborn, Franklin and Ohio Counties in Indiana.
- Total investment includes both construction and non-construction investment. It is assumed that construction accounts for 40 percent of total investment and non-construction 60 percent.
- The portion of investment that is spent locally generates an economic impact to Cincinnati USA. All expenditures on construction investment are assumed to stay within the Cincinnati region, and 40 percent of the non-construction expenditures are spent locally.
- Non-construction expenditures are assumed to comprise industrial machinery and equipment (40 percent), electronic equipment (40 percent) and business services (20 percent).
- Total earnings for new and retained jobs were based on county-level covered employment and payroll data for the second quarter of 2005 (the most recent available.) Average annual earnings are calculated by county and by industry. Some data was obtained from the [Quarterly Census of Employment and Wages](#), U.S. Department of Labor, Bureau of Labor Statistics, Second Quarter 2005. An additional source for Ohio data is [Ohio Labor Market Information: Covered Employment and Payroll](#), Ohio Bureau of Employment Services, Second Quarter 2005. An additional source for Kentucky data is [Total Wages and Employment Covered by Kentucky Unemployment Insurance Law](#), Workforce Development Cabinet, and Department for Employment Services, Second Quarter 2005. An additional source for Indiana data is the Indiana Business Research Center which collected employment and wage data for Indiana counties, available at www.stats.indiana.edu under "data tables."

- For each industry sector analyzed in this report, the Economics Center employed the wage rate for the encompassing NAICS industry sector(s.) The following table shows the links between growth industry sectors and NAICS sectors.

Growth Industry Sector	NAICS Sector(s)
Distribution	Transportation and Warehousing
Manufacturing	Manufacturing
Office/Service	Finance and Insurance; Real Estate, Rental and Leasing
Hotel	Accommodation and Food Services
Health care	Health Care and Social Assistance
Research & Development	Information; Professional and Technical Services

- The total economic impact refers to the economic impact of the investment spending along with the impact generated from the earnings associated with the new and retained jobs that were supported by the investment.
- The economic impacts are reported in terms of business sales, household earnings and employment.

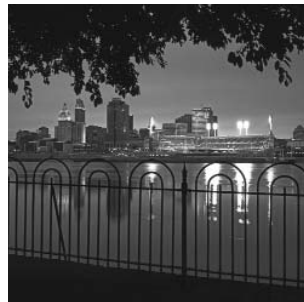
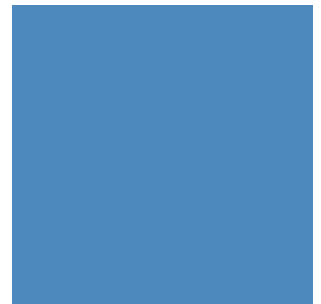
Business Sales: The total business sales impact includes all of the local spending on investment and payroll in addition to the indirect impact that this spending creates on business sales. The indirect impact represents the value of additional local business activity that is indirectly linked to the direct investment.

Household Earnings: The economic impact is also represented in terms of household earnings. This reflects the additional business activity that is directly attributed to wages for Cincinnati USA workers. Additional household earnings are generated from both the direct expenditures of the investment and payroll and the indirect effects this has on other businesses and industries in the area.

Employment: The economic impact is reported in terms of the number of full and part-time jobs that the investment will directly and indirectly support.



The Cincinnati USA Partnership is the best first contact for businesses interested in relocating or expanding in Cincinnati USA. Our economic development professionals work in partnership with more than 150 other local public and private economic development teams, providing a unified response to business growth needs. To learn more, please call us at 513.579.3107 or visit our Web site at CincinnatiUSA.org.



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